



TED STRICKLAND
GOVERNOR
STATE OF OHIO

June 24, 2008

Mr. D. Scott Davis
Chairman and Chief Executive Officer
United Parcel Service
UPS Corporate Headquarters
55 Glenlake Parkway, NE
Atlanta, GA 30328

Dear Mr. Davis:

We are writing regarding the proposed consolidation of DHL's domestic shipping operations with UPS and to express our belief that this transaction will adversely impact the U.S. domestic shipping market. Moreover, there can be little doubt that the potential consolidation of shipping services will lead to significant job losses in Ohio that will have severe impacts on the people of Ohio.

Because of the negative consequences of your proposed consolidation with DHL, we have asked United States Attorney General Michael B. Mukasey to examine this transaction. Likewise, Ohio's entire Congressional Delegation, including our two U.S. Senators, has requested an investigation by the U.S. Attorney General.

Further, we have asked Ohio Attorney General Nancy Rogers to investigate all aspects of the proposed partnership between DHL and UPS. We have made it clear to Attorney General Rogers that there is no higher legal priority for the Governor and Lt. Governor than examination of this matter in a swift and comprehensive manner.

By taking these actions, we want to make it clear to you and the leadership of DHL that we will not abide the loss of thousands of jobs in the State of Ohio that stem from seemingly anti-competitive business practices and will work diligently to protect the best interest of our citizens.

It is our hope that you will reconsider your proposal to enter into a relationship with DHL, ensuring the competitiveness of the domestic shipping industry while maintaining the roughly 8,000 employees who work for DHL, ABX and Astar at the Wilmington Air Park. We look forward to discussing this with you and look forward to continuing an open, sincere and honest conversation about the potentially devastating impact that the proposed restructuring will have on the State of Ohio should jobs be eliminated at the Wilmington Air Park site.

Sincerely,

A handwritten signature in black ink that reads "Ted Strickland".

Ted Strickland
Governor of Ohio

A handwritten signature in black ink that reads "Lee Fisher".

Lee Fisher
Lt. Governor of Ohio
Director, Ohio Department of Development