



**TED STRICKLAND**  
GOVERNOR  
STATE OF OHIO

June 23, 2008

Mr. Frank Appel  
Group CEO  
Deutsche Post World Net

Dear Mr. Appel:

Thank you for speaking with Lt. Governor Lee Fisher on Monday, June 16, regarding DHL's recent restructuring announcement and the proposed consolidation with the United Parcel Service (UPS). We appreciated the opportunity to discuss this with you, and look forward to continuing an open, sincere and honest conversation about the potentially devastating impact that the proposed restructuring will have on thousands of Ohioans should jobs be eliminated at the Wilmington Air Park site.

We have asked the United States Attorney General Michael B. Mukasey to examine DHL's proposed transaction because we believe it will have negative consequences on the competitive nature of the U.S. shipping market and will have harmful ramifications for local consumers in Ohio and across the United States. Ohio's entire Congressional Delegation, including our two U.S. Senators, requested an investigation by the U.S. Attorney General.

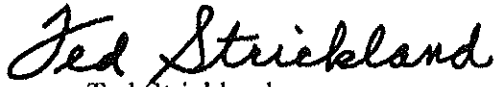
Further, we have asked Ohio Attorney General Nancy Rogers to investigate all aspects of the proposed partnership between DHL and UPS. We have made it clear to Attorney General Rogers that there is no higher legal priority for the Governor and Lt. Governor than examination of this matter in a swift and comprehensive manner.

By taking these actions, we want to make it clear to you and the leadership of UPS that we will not abide the loss of thousands of jobs in the State of Ohio that stem from seemingly anti-competitive business practices and will work diligently to protect the best interest of our citizens.

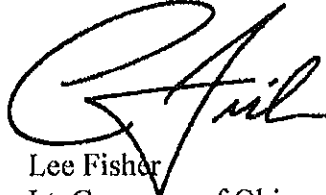
This is not the first time that the citizens of Ohio have been negatively impacted by company consolidations in the shipping industry. Previously, UPS consolidated operations in Louisville, Kentucky, after acquiring Emery Worldwide, which resulted in the abandonment of the Emery Facility at the Dayton Airport and the loss of 1,200 jobs in Southwestern Ohio. DHL's current proposal to utilize UPS as a contractor for its domestic shipping business has the potential to eliminate another 8,000 jobs, and will impact an estimated 41 counties in Ohio.

It is our sincere hope that you will reconsider your proposal to enter into a relationship with UPS and maintain the roughly 8,000 employees who work for DHL, ABX and Astar at the Wilmington Air Park. As the Lt. Governor indicated to you, we remain ready to meet with you in person, at your earliest convenience to discuss a positive resolution to this matter, at your Global Headquarters or in Wilmington. We look forward to continuing to work with you on this issue that has monumental implications for the people of Ohio.

Sincerely,



Ted Strickland  
Governor of Ohio



Lee Fisher  
Lt. Governor of Ohio  
Director, Ohio Department of Development