



David T. Daniels
State Representative, 86th House District

June 5, 2008

Mr. John Mullen, CEO
DHL Express
1200 South Pine Island Road, Suite 600
Plantation, FL 33324

Committees

State Government and Elections
(Chair)

Financial Institutions, Real Estate,
and Securities

Insurance

Public Utilities

Appointments

Ohio Broadband Council

Southern Ohio Agricultural and
Community Development Foundation
Board

Dear Mr. Mullen,

We appreciate the opportunity to discuss with you recent contract negotiations made between DHL and UPS; an arrangement which will undoubtedly devastate the economy of Clinton County and have rippling negative economic effects on the entire southwest region of the state of Ohio.

We recognize the difficult circumstances DHL faces with increasing fuel prices and a slowing marketplace for your services. In light of these challenges, we stand ready to do all we can to help you be successful while continuing your operations in Wilmington.

Certainly you can understand the concerns we have for the citizens of the region, the employees of ABX Air and Astar, and their families who will undoubtedly struggle if indeed the Wilmington Air Park hub is closed later this year.

Many questions remain unanswered after our meeting, including one of great import – what can we, as your state legislators, do to assist in DHL, ABX and Astar contract negotiations that would benefit all parties and encourage reconsideration of your current course of action?

We offer to you our assistance in facilitating discussions between state and local government officials, ABX Air, and Astar executives and any other assistance you deem appropriate in retaining these essential jobs in our region.

On behalf of our constituents, and all who will be negatively impacted as a result this decision, we urge you to reconsider your arrangement with UPS and maintain Wilmington as the site of your business activities in the United States.

It is our sincere hope that reasonable people can collaborate to resolve a problem for the hardworking people of this state who will be displaced and ultimately suffer the greatest hardship.

Capitol:
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Columbus, Ohio 43215-6111
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(614) 719-6986 (fax)
(800) 282-0253 (toll free)

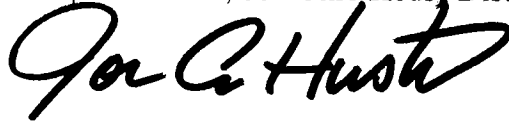
www.house.state.oh.us
District86@ohr.state.oh.us

District:
Clinton, Highland and Pike Counties
440 North Street
Greenfield, Ohio 45123
(937) 981-3016
(937) 981-3075 (fax)

Sincerely,



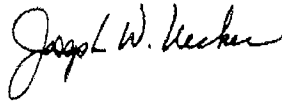
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State Representative, 86th Ohio House District



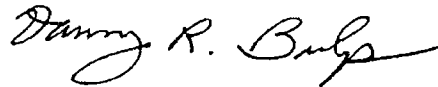
Jon Husted, Speaker of the Ohio House of Representatives
State Representative, 37th Ohio House District



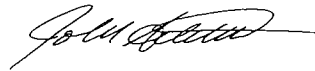
Shannon Jones
State Representative, 67th Ohio House District



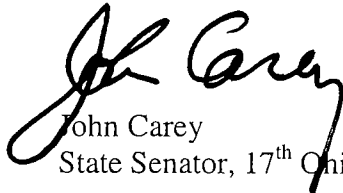
Joseph W. Uecker
State Representative, 66th Ohio House District



Danny R. Bulp
State Representative, 88th Ohio House District



John Schlichter
State Representative, 85th Ohio House District



John Carey
State Senator, 17th Ohio Senate District



Tom Niehaus
State Senator, 14th State Senate District

CC: Lieutenant Governor Lee Fisher
Frank Appel, Deutsche Post World Net - Group CEO
John Allan, CFO, Deutsche Post World Net - CFO
Wolfgang Pordzik, DHL - VP for Corporate Public Policy
City of Wilmington Mayor Raizk
Clinton County Commissioners
Highland County Commissioners